DLN: 93493231008379 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) \blacktriangleright Do not enter social security numbers on this form as it may be made public

Department of the

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2018

Open to Public

Interna	l Revei	nue Service							тизресской
A Fo	or the	e 2019 c	alendar year, or tax year begini	ning 01-01-2018 , and ending	g 12-31 -2	2018			
B Che	ck ıf ap	pplicable	C Name of organization NASHVILLE BROWN COUNTY CONVE	NTION			D Employer	ıdentıf	fication number
☐ Add	dress o	change	AND VISITORS BUREAU INC	ALTON			35-16135	52	
□ Nai		_	Doing business as					_	
☐ Init		urn n/terminated	Somy Duamess us						
		n/terminated I return	Number and street (or P O box if ma	ıl ıs not delivered to street address) F	Room/suite		E Telephone	number	
		on pending	PO BOX 840	, , , , , , , , , , , , , , , , , , , ,	,		(812) 98	3-7303	
			City or town, state or province, coun	ry, and ZIP or foreign postal code			(/		
			NASHVILLE, IN 47448				G Gross rece	ints \$ 7	79.391
			F Name and address of principal	officer		1/2) To the			
			JANE ELLIS	omeer	'		a group retu	rn for	□Yes ☑No
			PO BOX 840		١.		lınates? subordınate	5	
			NASHVILLE, IN 47448			include		-	☐ Yes ☐No
<u> </u>	(-exem	npt status	☐ 501(c)(3) ☑ 501(c)(6) ◀(insert no) 4947(a)(1) or 🗌	527	If "No,	" attach a lis	t (see	instructions)
J W	ebsit	e:► WW	W BROWNCOUNTY COM			H(c) Group	exemption n	umber	>
K Forn	n of or	ganızatıon	☑ Corporation ☐ Trust ☐ Assoc	ation □ Other ►		Year of forma	tion 1983 I	1 State	of legal domicile IN
Pa	ırt I	Sumi	•						
			cribe the organization's mission or IN COUNTY CONVENTION AND VIS		: AND SER	VICE ORGAN	JIZATION DE	SDONS	TRIE FOR
e)			LY IMPACTING THE REGION'S ECO					310113	ADLE TOR
nc I	_								
Ē	-								
Activities & Governance	_								
Ğ			s box $ ightharpoonup \square$ if the organization disc of voting members of the governing				of its net ass	ets 3	9
≫ 5			-					4	9
165			of independent voting members of		•			<u>⊢</u> -	-
ጀ			nber of individuals employed in cal				1	5	15
Act			nber of volunteers (estimate if nec	* *			•	6	12
			elated business revenue from Part					7a	0
	b	Net unrel	ated business taxable income from	Form 990-T, line 34			ı	7b	0
						Pric	r Year		Current Year
Qı	8	Contribut	ions and grants (Part VIII, line 1h)				40,09	5	0
Rəvenue	9	Program :	service revenue (Part VIII, line 2g)				1,074,79	0	767,523
λċ	10	Investme	nt income (Part VIII, column (A), lii	nes 3, 4, and 7d)			-4,56	7	-656
<u> </u>	11	Other rev	enue (Part VIII, column (A), lines 5	, 6d, 8c, 9c, 10c, and 11e)			-17	5	5,277
	12	Total reve	enue—add lines 8 through 11 (mus	t equal Part VIII, column (A), line	12)		1,110,14	.3	772,144
			nd similar amounts paid (Part IX, co					0	0
			paid to or for members (Part IX, co					0	0
			other compensation, employee ber	, ,,	. 10)		252,54	<u> </u>	267,503
8					•		232,34		
Ê			nal fundraising fees (Part IX, colum		•			0	0
Expenses			aising expenses (Part IX, column (D), li	· · ·				+	
ш		•	penses (Part IX, column (A), lines 1	•			345,49	9	413,631
	18	Total exp	enses Add lines 13–17 (must equa	al Part IX, column (A), line 25)			598,04	.2	681,134
	19	Revenue	less expenses Subtract line 18 fro	m line 12			512,10	1	91,010
S 93						Beginning o	of Current Yea	ar	End of Year
an K									
Net Assets or Fund Balances			ets (Part X, line 16)		•		660,56	_	566,599
돌			ılıtıes (Part X, lıne 26)		•		185,56	6	593
Zű	22	Net asset	s or fund balances Subtract line 2	1 from line 20			474,99	6	566,006
	rt II		ature Block						
			erjury, I declare that I have exami						
any ki			f, it is true, correct, and complete	Declaration of preparer (other th	ian onicer) is based of	i ali iniormat	ion oi v	which preparer has
		11							
		*****	*				-08-19		
Sign		Signati	ure of officer			Date			
Here	:	JANE E	LLIS EXECUTIVE DIRECTOR						
		Type or	r print name and title						
		P	rınt/Type preparer's name	Preparer's signature	Date		y ☐ yf PT		
Paic	1				2019		k 🔲 ıf po employed	011832	/
Pre		er 🕞	ırm's name ► BLUE & CO LLC				's EIN ► 35-1	178661	
Use		ь, ⊢	walls address & 012 WEST SECOND STO				101-1	2.64::	
Jac	J11	• y Fi	ırm's address ► 813 WEST SECOND STR	EEI		Phor	ne no (812) 52	2-8416	
			SEYMOUR, IN 47274						
May t	he IR	S discuss	this return with the preparer show	n above? (see instructions) .				✓ \	res 🗆 No

Form	HE BROWN COUNTY CONVENTION AND VISITORS BUREAU IS A MARKETING AND SERVICE ORGANIZATION RESPONSIBLE FOR POSITIVE MEACTING THE REGION'S ECONOMY BY PROMOTING LODGING AND VISITOR EXPENDITURES THE BROWN COUNTY VISITORS CENTER OCAL LODGING PROPERTIES, ATTRACTIONS, SHOPS, RESTAURANTS, ARTISTS, ETC ENCOURAGING VISITORS TO EXTEND THEIR LENTAY 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?			Page 2		
Pa	rt III	Statement of Program S	ervice Accomplish	nents		
		Check if Schedule O contains a	response or note to an	y line in this Part III .		🗹
1	Briefly	describe the organization's mis	sion			
IMPA LOC <i>A</i>	CTING T	THE REGION'S ECONOMY BY PR	DMOTING LODGING AN	D VISITOR EXPENDIT	TURES THE BROWN COUNTY VISIT	ORS CENTER PROMOTES
2	Dıd th	e organization undertake any si	ınıfıcant program servic	es during the year w	hich were not listed on	
		-	· -			☐ Yes 🗹 No
	•					
3		•		anges in how it condi	ucts, any program	
	servic	es [,]				☐ Yes 🗹 No
4	Descri Sectio	be the organization's program s n 501(c)(3) and 501(c)(4) organ	ervice accomplishments	report the amount o	largest program services, as measu of grants and allocations to others, t	ired by expenses the total
4a	(Code) (Expenses \$		including grants of \$) (Revenue \$)
	See Ad					,
4b	(Code) (Expenses \$		including grants of \$) (Revenue \$)
4c	(Code) (Expenses \$		ncluding grants of \$) (Revenue \$)
4d	Other	program services (Describe in S	chedule O)			
- †u		nses \$	including grants of \$) (Revenue \$)
4 e	Total	program service expenses ▶				

Form	990 (2018)			Page 3
Par	tiV Checklist of Required Schedules			
			Yes	No
	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	_	No
	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏	10		No
	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥞	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 😼	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 2	12a	Yes	
	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
Ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G. Part III	19		No

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

21

20a

20b

21

22

No

Νo

No

Form **990** (2018)

33

34

37

38

Part V

Checklist of Required Schedules (continued)

Nο

Nο

Nο

Nο

Nο

No

Nο

31

32

33

34

35a

35b

36

37

38

15

0

1a

1b

Yes

Yes

Form 990 (2018)

			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

Check if Schedule O contains a response or note to any line in this Part V .

Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

13b

13c

14a

14b

15

No

Nο

Form **990** (2018)

rm 9	990 (2018)			Page
Part	VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to	lines ✓
Sec	tion A. Governing Body and Management			
_			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year a			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
	Enter the number of voting members included in line 1a, above, who are independent			
	1b 9]		
	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?			No
	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
	Did the organization have members or stockholders?	6		No
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
	The governing body?	8a	Yes	
	Each committee with authority to act on behalf of the governing body?	8b	Yes	
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
iec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code		
_	Did the everywation have lead chapters branches or affiliates?	10a	Yes	No
	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	IUa		No
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10ь		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
а	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
	Did the organization have a written whistleblower policy?	13		No
	Did the organization have a written document retention and destruction policy?	14	Yes	
	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			
	status with respect to such arrangements?	16b		
	tion C. Disclosure			
	List the States with which a copy of this Form 990 is required to be filed▶ IN			
	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	☐ Own website ☑ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
	State the name, address, and telephone number of the person who possesses the organization's books and records ▶THE ORGANIZATION PO BOX 840 NASHVILLE, IN 47448 (812) 988-7303			

Part VII

Form 990 (2018)

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid • List all of the organization's current key employees, if any See instructions for definition of "key employee"

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the

- List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- organization and any related organizations • List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000
- of reportable compensation from the organization and any related organizations • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- organization, more than \$10,000 of reportable compensation from the organization and any related organizations
- List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Li Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee (F) (A) (B) (C) (D) (E) Name and Title Position (do not check more Reportable Estimated Average Reportable hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation director/trustee) organization any hours organizations from the for related (W- 2/1099-(W- 2/1099organization and Individual trustee or director Highest compensated organizations MISC) MISC) related Institutional below dotted organizations emplo line) ē 0.50 (1) CAROL FITZGERALD Х Х 0 TREASURER 0 50 (2) PENNY SCROGGINS 0 Χ 0 50 (3) DEBBIE BARTES Х Χ 0 O VICE-PRESIDENT 0.50 (4) BRUCE GOULD Х Х 0 0 PRESIDENT 0 50 (5) VICKIE BLAKE Χ 0 0 BOARD MEMBER 0.50 (6) SCOTT RUDD 0 Х 0 BOARD MEMBER 0 50 (7) DOUG BAIRD 0 BOARD MEMBER 0.50 (8) MISSY MYERS 0 BOARD MEMBER 0.50 (9) SUSAN SPAGNUOLO 0 BOARD MEMBER 40.00 (10) JANE ELLIS Х 55.750 0 14.095 EXECUTIVE DIRECTOR

Form 990 (2018) Page 8 Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other is both an officer and a week (list from the from related compensation director/trustee) organization (Worganizations (Wany hours from the for related Highest compenently englished 2/1099-MISC) 2/1099-MISC) organization and Individual trusts or director organizations related Institutional below dotted organizations employee line) Ę

	ů.	।शस्त्र		nsated		
				·		

1b Sub-Total			*			•
d Total (add lines 1b and 1c)	 		▶	55,750	0	14,095

1b Sub-Total				Щ.		>							
c Total from continuation sheets to Part VII, Section A													

1b 9	Sub-Total						>				
c T	otal from continuation sheets to Pa	art VII , Section	Α				▶[
d 7	otal (add lines 1b and 1c)						▶		55,750	0	14,095
2	Total number of individuals (including			e liste	ed a	bove	e) who	rece	eived more than	\$100,000	

1b 9	Sub-Total						•				
c T	otal from continuation sheets to Pa	art VII , Section	Α				▶[[
d 1	otal (add lines 1b and 1c)						▶		55,750	0	14,095
2	Total number of individuals (including of reportable compensation from the			e liste	ed a	bove	e) who	o rece	eived more than	\$100,000	

1b Sub-Total						•					
c Total from continuation sheets to Pa	rt VII , Section A	Α				▶[
d Total (add lines 1b and 1c)						▶	•	55,750	0	•	14,095
Total number of individuals (including of reportable compensation from the c			e liste	ed al	bove	e) who	o rece	eived more than	\$100,000		
									_	Yes	No

1b	Sub-Total						•						
C	Total from continuation sheets to Pa	art VII , Sectio r	nA.				▶						
ď	Total (add lines 1b and 1c)	<u> </u>					▶		55,750	1	0		14,095
2	Total number of individuals (including of reportable compensation from the o			se list	ed ab	ove)	wh	o rece	eived more than	1 \$100,000			
												Yes	No
3	Did the organization list any former of line 132 If "Yes." complete Schedule 1	•		tee, k	ey er	nploy	/ee,	or hi	ghest compens	ated employee	on		

c	Total (add lines 1b and 1c)	0		14,095
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization \blacktriangleright 0			
			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the			

	Total (add lines 1b and 1c)	0		14,095
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization \triangleright 0			
			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4		No

u	Total (add lines 1b and 1c)	٧		14,093
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization \triangleright 0			
			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual			
	mulvidual	4		No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for			

			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4		No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No

	line 1a? If "Yes," complete Schedule J for such individual	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		
l	municual	4	No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	No
S	ection B. Independent Contractors		
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of co	mpensatio	n

4	organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such						
	ındıvıdual	4	No				
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	No				
Se	ection B. Independent Contractors						
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.						
	(A) (D)		(C)				

*	organization and related organizations greater than \$150,000? If "Yes," complete Schedule J						
	ındıvıdual	4	· No)			
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization 2 If "Yes," complete Schedule J for such person		No	<u> </u>			
Se	ection B. Independent Contractors						
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.						
	(A)	(B)	(C)				
	Name and business address	Description of services	Compensation	<u>1</u>			
			1				

	services rendered to the organization? If "Yes," complete Schedule J for such person							
S	ection B. Independent Contractors							
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year							
	(A)	(B)		(C)				
	Name and business address	Description of services		Compensation				
THRE	E SIXTY GROUP	MARKETING		154,588				
310 V INDI								

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.							
(A) Name and business address	(B) Description of services	(C) Compensation					
THREE SIXTY GROUP	MARKETING	154,588					
310 W MICHIGAN ST STE A INDIANAPOLIS, IN 46202							

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 1 Form **990** (2018)

Part	VIII	Check if Schedul		a respo	onse or r	note to any	line in th	nis Part VIII				🗆
				·			(/	A) evenue	Rela ex fur	(B) ated or empt action	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	18	a Federated campaig	ns	1a					rev	/enue		512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1	b Membership dues		1b								
6ra	١,	c Fundraising events		1c								
īš,	١,	d Related organizatio	ns	1d								
<u>⊒</u> ≅	١,	e Government grants (co	ontributions)	1e								
sins,	1	All other contributions, and similar amounts no										
utic Ter		above	ot included	1f								
흕호	١,	g Noncash contribution in lines 1a - 1f \$	ons included									
E P		h Total. Add lines 1a	-1f									
						Business	Code					
표	2a	INNKEEPERS TAX				Business	900099	71	12,500	712	500	
2		OTHER PROMOTIONAL F	REVE					5	55,023	55	023	
Service Revenue							900099					
ě	c d											
S	e											
Program	f	All other program se	rvice revenue									
Ě	g	Total. Add lines 2a-2	f		>	7	67,523					
		Investment income (ii			nterest,	and other		37	,			37
		similar amounts). Income from investme			and proc	d sheer	<u> </u>					37
		_										
			(ı) Rea			Personal						
	6a	Gross rents										
	b	Less rental expenses					-					
	_	- Dontal income or										
	•	Rental income or (loss)										
	d	Net rental income o	r (loss)	•		. •]					
	- -	Gross amount	(ı) Securit	ties	(11)	Other						
	/ a	from sales of assets other										
		than inventory										
	b	Less cost or other basis and				693	1					
	_	sales expenses				-693						
		Gain or (loss) Net gain or (loss)				• • • • • • • • • • • • • • • • • • •	1	-693	,			-693
		Gross income from f				<u> </u>						
nue		(not including \$ contributions reporte		of								
Other Revenue		See Part IV, line 18		а								
œ		Less direct expense: Net income or (loss)		b								
the l		. Net income of (loss) I Gross income from g			ents .	• •	1					
Ó		See Part IV, line 19										
	ŀ	Less direct expense	.	a b			-					
		: Net income or (loss)			ies .	. •	J					
	10	Gross sales of invent										
		returns and allowand	es	a		11,831						
	b	Less cost of goods s	sold	Ь		6,554	1					
	c	Net income or (loss)	from sales of	invent	ory .	. •		5,277	,	5,277		
		Miscellaneous	Revenue		Busir	ess Code						
	11	.a										
	L				1							
	b	•										
							-					
	•	-										
	d	All other revenue .										
		Total. Add lines 11a				>						
	12	Total revenue. See	Instructions									
								772,144	1	772,800		0 -656 Form 990 (2018)

Part IX Statement of Functional Expenses				Page 1
Section 501(c)(3) and 501(c)(4) organizations must complete all co	_			
Check if Schedule O contains a response or note to any Do not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
7b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	69,845			
6 Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7 Other salaries and wages	162,920			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	6,803			
9 Other employee benefits	10,291			
10 Payroll taxes	17,644			
11 Fees for services (non-employees)				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	12,570			
L2 Advertising and promotion	142,419			
L3 Office expenses	35,126			
.4 Information technology				
L5 Royalties				
L 6 Occupancy	54,186			
L 7 Travel	265			
L8 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
L9 Conferences, conventions, and meetings	4,675			
20 Interest	2,065			
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	59,343			
23 Insurance	2,112			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a AGENCY	72,305			
b PROGRAM EXPENSE	20,478			
c REPAIRS AND MAINTENANCE	8,087			
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	681,134			<u> </u>
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)				

Form	990 ((2018)					Page 11
Pa	art X	Balance Sheet					_
		Check if Schedule O contains a response or not	e to any lin	ne in this Part IX			🗆
		·			(A)		(B)
					Beginning of year		End of year
	1	Cash-non-interest-bearing	425	1	425		
	2	Savings and temporary cash investments .			287,233	2	91,571
	3	Pledges and grants receivable, net		3			
	4	Accounts receivable, net				4	
	5 6	Loans and other receivables from current and for trustees, key employees, and highest compensate Part II of Schedule L	ated employ	yees Complete		5	
ts	7	section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	n 4958(c)(3 ations of sec (see instruc	3)(B), and ction 501(c)(9)		6	
ssets	8	Inventories for sale or use			8.894	8	7,226
As	9			-	0,034	9	1,220
	_	Prepaid expenses and deferred charges Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	 _{10a}	554,694		9	
	h	Less accumulated depreciation	10b	87.317	364,010	10c	467.377
	11	Investments—publicly traded securities .	100	37,511		11	101,011
	12	Investments—other securities See Part IV, line	11			12	
	13	Investments—program-related See Part IV, line		· · · ·		13	
	14	Intangible assets		🕂		14	
	15	Other assets See Part IV, line 11		15			
	16	Total assets.Add lines 1 through 15 (must equ		⊢	660,562	16	566,599
	17	Accounts payable and accrued expenses	-		·	17	,
	18	Grants payable		_		18	
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities		. +		20	
۸,	21	Escrow or custodial account liability Complete F		chedule D	185,566	21	0
Liabilities	22	Loans and other payables to current and former key employees, highest compensated employee	officers, di	rectors, trustees,	<u> </u>		
æ		persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrela	ated third pa	arties		23	
	24	Unsecured notes and loans payable to unrelated		_		24	
	25	Other liabilities (including federal income tax, pa and other liabilities not included on lines 17 - 24 Complete Part X of Schedule D	ayables to r		0	25	593
	26	Total liabilities.Add lines 17 through 25	•	<u> </u>	185,566	26	593
		-		, hous > [7]	10 10		
Balances	27	Organizations that follow SFAS 117 (ASC 9 complete lines 27 through 29, and lines 33 Unrestricted net assets		chere ► ⊻ and	474,996	27	566,006
Za j	28	Temporarily restricted net assets		🕇		28	
	29	Permanently restricted net assets				29	
틸		Organizations that do not follow SFAS 117	(ASC 958)),			
s or Fund	30	check here ▶ ☐ and complete lines 30 th Capital stock or trust principal, or current funds	rough 34.			30	
ets	31	Paid-in or capital surplus, or land, building or eq		-		31	
Assets	32	Retained earnings, endowment, accumulated inc		H		32	
Net /	33	Total net assets or fund balances			474,996	33	566,006
Ž	34	Total liabilities and net assets/fund balances .			660,562	34	566,599

566,599 Form **990** (2018)

Form	990 (2018)				Page 12
Pa	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI			<u></u>	
1	Total revenue (must equal Part VIII, column (A), line 12)	1			772,144
2	Total expenses (must equal Part IX, column (A), line 25)	2			681,134
3	Revenue less expenses Subtract line 2 from line 1	3			91,010
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			474,996
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			566,006
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				✓
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basis,			
	✓ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle			N

Audit Act and OMB Circular A-133? **b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

3b

Form **990** (2018)

Additional Data

Software ID: Software Version:

EIN: 35-1613552

Name: NASHVILLE BROWN COUNTY CONVENTION AND VISITORS BUREAU INC.

Form 990 (2018)

Form 990, Part III, Line 4a:

THE BROWN COUNTY VISITORS CENTER PROMOTES LOCAL LODGING PROPERTIES, ATTRACTIONS, SHOPS, RESTAURANTS, ARTISTS, ETC ENCOURAGING VISITORS TO

EXTEND THEIR LENGTH OF STAY IN 2018 THE VISITORS CENTER SERVED APPROXIMATELY 50,000 PEOPLE

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. OMB No 1545-0047

DLN: 93493231008379

Open to Public

Department of the Treasury Internal Revenue Service

(Form 990)

2

5

(ii) Assets included in Form 990, Part X

Revenue included on Form 990, Part VIII, line 1

▶ Attach to Form 990. ▶ Go to www.irs.gov/Form990 for the latest information.

Inspection Name of the organization **Employer identification number** NASHVILLE BROWN COUNTY CONVENTION AND VISITORS BUREAU INC 35-1613552 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D Schedule D (Form 990) 2018

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Par	t III	Organizations Maintaining	Collections o	f Art, Histo	orical T	reası	ures, or	Other	Similar As	sets (continued)	
3		g the organization's acquisition, access (check all that apply)	ssion, and other	records, che	ck any of	the fo	ollowing th	nat are a	significant u	ise of it	s collection	1
а		Public exhibition		C	ı 🗆	Loan	or excha	nge prog	rams			
b		Scholarly research		•		Othe	er					
c		Preservation for future generations										
4	Provi Part	de a description of the organization's XIII	collections and	explain how	they furt	her th	e organiza	ation's ex	kempt purpo	se in		
5		ng the year, did the organization solic is to be sold to raise funds rather tha							ular	□ Ye	es 🗆	No
Pa	rt IV	Escrow and Custodial Arrar Complete if the organization a X, line 21.		" on Form 9	90, Part	: IV, I	ine 9, or	reporte	ed an amou	ınt on	Form 990	, Part
1a		e organization an agent, trustee, cus ded on Form 990, Part X?	todian or other	intermediary	for contri	ibution	ns or othe	r assets I	not	□ Y €	es 🗹	No
b	If "Y€	es," explain the arrangement in Part	XIII and comple	ete the follow	ng table		Γ		А	mount		_
С	Begir	nning balance						1c				
d	Addıt	ions during the year						1d				
е	Distri	butions during the year						1e				
f	Endır	ng balance						1f				
2a	Dıd tl	he organization include an amount o	n Form 990, Par	t X, line 21, f	or escrov	v or cu	ustodial ad	count lia	bility?	✓ γ	es 🗆	No
b	If "Y∈	es," explain the arrangement in Part	XIII Check here	e if the explar	ation ha	s been	provided	ın Part)	KIII	✓		
Pa	art V	Endowment Funds. Complet	e if the organ	ızatıon ansv	vered "Y	es" o	n Form 9	990, Par	t IV, line 1	0.		
			(a)Curren	t year (I	Prior yea	ar	(c)Two ye	ars back	(d)Three yea	ars back	(e)Four ye	ars back
1a	Beginn	ning of year balance										
b	Contrib	butions										
С	Net inv	vestment earnings, gains, and losses										
d	Grants	or scholarships										
е		expenditures for facilities rograms										
f	Admını	istrative expenses										
g	End of	year balance										
2 a		de the estimated percentage of the o	urrent year end	balance (line	g 1g, colu	ımn (a)) held as	;				
b	Perm	anent endowment 🟲										
С	Temp	oorarily restricted endowment >										
	The p	percentages on lines 2a, 2b, and 2c s	hould equal 100)%								
3а	orgar	here endowment funds not in the po- nization by	ssession of the o	organization t	hat are h	neld an	nd adminis	stered fo	r the	_	Yes	No
		nrelated organizations									a(i) a(ii)	
b		elated organizations es" on 3a(ii), are the related organiza	tions listed as r	equired on So	hedule F	۲۶.					3b	
4	Desci	ribe in Part XIII the intended uses of		n's endowmei	nt funds							
Pa	rt VI	Land, Buildings, and Equip		ll am Fauna O	00 0	. T\ /	11.	C F	000 D-	V I.	10	
	Descri	ipcion of propercy	r other basis stment)	(b) Cost or ot					lepreciation		(d) Book val	lue
1a	Land											
	Buildin	ngs										
		nold improvements			4	64,348			55,196			409,152
		nent				28,696	1		28,696			0
	Other					61,650			3,425			58,225
		lines 1a through 1e (Column (d) mu	st equal Form 9	90, Part X, co					>			467,377

Part VII	Investments—Other Securities. Complete if the	organiza	tion ansv	vered "Yes" on	Form 990, Pa	rt IV, line 11b.
	See Form 990, Part X, line 12. (a) Description of security or category (including name of security)		(b) Book value		(c) Method of vo	
(1) Financia						
(2) Closely-l (3)Other	held equity interests	· ·				
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Total. (Columnia Part VIII	n (b) must equal Form 990, Part X, col (B) line 12) Investments—Program Related.	•				
	Complete if the organization answered 'Yes' on Form					
	(a) Description of investment	(B) B	ook value	Cost	(c) Method of various or end-of-year	
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8) (9)						
	The most send Serve COO Book V and (D) limit 12.					
Part IX	on (b) must equal Form 990, Part X, col (B) line 13) Other Assets. Complete if the organization answered 'Ye	es' on For	m 990, Pa	 art IV, line 11d S	See Form 990, Pa	
(1)	(a) Description					(b) Book value
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	mn (b) must equal Form 990, Part X, col (B) line 15)					
Part X	Other Liabilities. Complete if the organization ansi See Form 990, Part X, line 25.	wered 'Y	'es' on Fo	orm 990, Part I	V, line 11e or	11f.
1. (1) Federal II	(a) Description of liability		(b) B	ook value		
TAXES WITH				593		
(2)						
(3)						
(4)						
(5)						
(6)			_			
(7)						
(8)						
(9)						
	n (b) must equal Form 990, Part X, col (B) line 25)	<u>•</u>		593		
	or uncertain tax positions In Part XIII, provide the text of th s liability for uncertain tax positions under FIN 48 (ASC 740)					

Page 4

681.134

Schedule D (Form 990) 2018

Schedule D (Form 990) 2018

b c

5

Part XIII

Return Reference

See Additional Data Table

2c c Other (Describe in Part XIII) . 2d 7,247 d Add lines 2a through 2d . . 2e 7,247 e

3 Subtract line 2e from line 1 3 681,134 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . 4a

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Supplemental Information

Add lines **4a** and **4b**

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

4h

Explanation

4c 5

Schedule D (Form 990) 2018		
Part XIII Supplemental Info	mation (continued)	
Return Reference	Explanation	

Schedule D (Form 990) 2018

Additional Data

EIN: 35-1613552 Name: NASHVILLE E

Name: NASHVILLE BROWN COUNTY CONVENTION AND VISITORS BUREAU INC

Supplemental Information

Return Reference	Explanation
PART IV, LINE 2B	THE ORGANIZATIONS HOLDS AND ADMINISTERS FUNDS AND ALL TRANSACTIONS WITHIN THESE FUNDS FOR THE PURPOSES THEY WERE DESIGNED FOR THE BOARD OVERSEE'S THIS PROCESS TO ENSURE THE MONEY

Software ID: Software Version:

Supplemental Information	
Return Reference	Explanation
PART X, LINE 2	THE ORGANIZATION IS EXEMPT FROM INCOME TAXES UNDER SECTION 501(C)(6) OF THE INTERNAL REVEN UE CODE AND A SIMILAR PROVISION OF STATE LAW HOWEVER, THE ORGANIZATION IS SUBJECT TO INCO ME TAX ON ANY UNRELATED BUSINESS TAXABLE INCOME THE ORGANIZATION IS SUBJECT TO ROUTINE AU DITS BY TAXING JURISDICTIONS, HOWEVER, THERE ARE CURRENTLY NO AUDITS FOR ANY TAX PERIODS I N PROGRESS AS SUCH, THE ORGANIZATION IS GENERALLY EXEMPT FROM INCOME TAXES HOWEVER, THE ORGANIZATION IS REQUIRED TO FILE FEDERAL FORM 990 RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX WHICH IS AN INFORMATIONAL RETURN ONLY THE ORGANIZATION HAS FILED ITS FEDERAL AND STATE INCOME TAX RETURNS FOR PERIODS THROUGH DECEMBER 31, 2018 THESE INCOME TAX RETURNS ARE GENERALLY OPEN TO EXAMINATION BY THE RELEVANT TAXING AUTHORITIES FOR A PERIOD OF THREE YE ARS FROM THE LATER OF THE DATE THE RETURN WAS FILED OR ITS DUE DATE (INCLUDING APPROVED EXTENSIONS)

ipplemental Information				
Return Reference	Explanation			
PART XI, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 6,554			

applemental Information				
Return Reference	Explanation			
PART XI, LINE 4B - OTHER ADJUSTMENTS	LOSS ON SALE -693			

Sı

ipplemental Information				
Return Reference	Explanation			
PART XII, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 6,554 LOSS ON SALE 693			

Sι

efile GRAPH	IC print - I	DO NOT PROCESS	As Filed Data -		DLN:	93493231008379
		_				OMB No 1545-0047
SCHEDULE O (Form 990 or 990- EZ)		Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.		ons on	2018	
Department of the T	reasury	Attach to Form 990 or 990-EZ.Go to www.irs.qov/Form990 for the latest information.			Open to Public Inspection	
Name Betherong NASHVILLE BROWN AND VISITORS BUI 990 Schedule	N COUNTY CON' REAU INC	VENTION Emental Information	n		Employer identi 35-1613552	fication number
Return Reference				Explanation		
FORM 990, PART VI, SECTION B, LINE 11B						

Return Explanation
Reference

FORM 990,	EACH BOARD MEMBER IS REQUIRED TO SIGN A WRITTEN STATEMENT ANNUALLY CONFLICTS ARE DISCUSSED AS
PART VI,	THEY ARISE
SECTION B,	
LINE 12C	

Return Explanation
Reference

FORM 990, PART VI, SECTION B.

990 Schedule O, Supplemental Information

LINE 15

Return Explanation

FORM 990, PART VI, SECTION C, LINE 19

Return Explanation
Reference

LINE 1

FORM 990, THE ORGANIZATION PRESENTS ITS FINANCIAL STATEMENTS AND FORM 990 ON A MODIFIED CASH BASIS OF PART XII, ACCOUNTING

Explanation Return Reference

FORM 990. THE PROCESS THE BOARD TAKES ANNUALLY IN THE OVERSIGHT OF THE FINANCIAL STATEMENTS AND SELE.

PART XII. CTION OF AN INDEPENDENT ACCOUNTANT HAS NOT CHANGED IN THE CURRENT YEAR LINE 2C